

On behalf of ROCHE DIAGNOSTICS, global leader in the in vitro diagnostics business, to strengthen the Procurement Department, we are currently looking for the

Indirect Procurement Lead Buyer

Based in Monza and reporting to the Procurement Lead, you will be a key member of the Finance, IT and Business Operations Team.

Beyond your area of responsibilities, you will be jointly accountable for the Commercial Finance Operations transformation journey, fostering an environment that promotes collaboration and a customer centricity that inspires and motivates teams to develop and adopt an agile way of working.

Acting as a strategic partner with a strong entrepreneurial mindset who can influence and enable decisions, you will thrive in a fast-paced high-performing environment, where you can and will challenge the status quo, and be challenged.

Leading with a strong understanding of local business needs, deep knowledge of procurement spend management approaches, and strong planning and prioritization skills, as well as has strong communications and influencing skills to challenge the demand and specifications of stakeholders.

In this position, you will be responsible for driving development and implementation of categories sourcing strategies, leading activities for specific categories, supporting and contributing to the effectiveness of the commercial strategy, maximizing procurement impact.

Key responsibilities:

- Develop a good knowledge about the suppliers market, market trend and innovations in the assigned categories
- Drive and ensure an effective and proactive scouting process of strategic partners on the reference market
- Co-create sourcing strategies with internal stakeholders gathering business needs and ensuring adherence to the procurement policy
- Implement and execute robust yet agile and fit-for-purpose sourcing processes contributing to the effectiveness of the overall strategy, thereby ensure all activities are lead in efficient outcomes
- Plan and implement source to pay activities in accordance with the defined strategy; leading the sourcing process through the application of tools (RfIs, RfQs, RfPs) for the delivery of operational sourcing activity, including the application of eSourcing tools. Support the implementation of new processes and technologies
- Ensure ownership in analyzing the commercial suppliers' proposal and leading the negotiation process based on the established strategy;
- Oversee and ensure an effective and timely process for the supplier contract set-up, in coordination with the other involved functions, in order to carry out all activities for the services / products activation applying the company directives in terms of procurement policy and legal framework;

- Being responsible for the supplier relationship management establish a fruitful collaboration aimed to increase the efficiency, improve commercial conditions, search and implement new approaches and technologies;
- Contribute to the supplier performance review, due diligence and risk assessment translating insights into actionable plans to remediated issues and improve quality
- Collaborate across the different functional areas strengthening the networking to deliver better outcomes and overcome barriers;
- Collaborate and actively contribute to the international procurement working groups strengthening the networking to deliver better outcomes and overcome barriers;
- Co-own the procurement vision, strategy, strategic goals and follow up on their implementation

Profile

- Master's Degree;
- At least 2 years of experience in a similar position, within multinational environment, ideally in Diagnostics or Medical Devices industry;
- Excellent knowledge of Source to Pay fundamentals and good attitude to deal with innovative technologies;
- Ability to understand business context and to apply judgment towards prioritization and decision-making
- Excellent negotiation capability, problem solving, business acumen, result orientation and organizational skills
- Passion for change, simplification and process improvement, as well as the ability to see through complexity and identify and remove waste
- Strong interpersonal skills, collaboration, and influencing skills and ability to build trusting and productive relationships
- Entrepreneurial spirit and curiosity that is inspirational to others, generating ideas and seeing them through to action
- Fluent English, both written and spoken.

Invia il tuo CV